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## EFFECTIVENESS OF HR OUTSOURCING IN IT INDUSTRY

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### ABSTRACT

This master thesis explores the strategic implications of HR outsourcing within the information technology (IT) industry. The study examines the motivations behind HR outsourcing in the IT sector, including the pursuit of cost-efficiencies, access to specialized talent, and enhanced organisational agility. It investigates the challenges faced by IT companies in outsourcing HR functions, such as data security concerns, cultural alignment issues, and management of vendor relationships. Moreover, the research explores the impact of HR outsourcing on organizational performance, employee engagement, and strategic alignment within IT firms. The study employs a mixed-methods approach, combining quantitative analysis of industry trends and qualitative investigation of case studies and interviews with HR professionals and industry experts. The findings contribute to the existing literature on HR outsourcing by providing insights specific to the IT industry context and offering practical recommendations for IT firms seeking to optimize their HR outsourcing strategies.

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### 1. INTRODUCTION

The goal of the study is to determine whether or not IT organisations who outsource their HR functions to different service providers believe the services that are delivered as a result are relevant enough to improve the efficacy of the process.

When making strategic decisions about whether or not to outsource HR procedure, a few special elements are taken into account in order to determine the efficacy of HR outsourcing in the IT industry. The following are the factors that were covered in the study.

- Quality of service providers
- Cost Factors
- Speed Factors
- Data Security Factors
- Productivity Factor
- How effective HR Outsourcing have been on various dimensions.

HR managers can identify which HR operations are fundamental & which are peripheral with the use of some of these variables.

From this vantage point, a few variables like cost and productivity will be crucial in determining how strategically aligned HR outsourcing is. The study highlights the reality that small businesses will outsource their human resource management tasks because they lack the necessary staff, while large corporations don't waste time or money on unimportant endeavours.

The poll also sheds insight on the variable that the company takes into account before outsourcing its human resource functions. Respondents are also given the opportunity to discuss the opportunities and threats of HR outsourcing.

This paper gives a brief idea on reasons of HR outsourcing by the IT companies which are highly affected by current scenarios.

### 2. LITERATURE REVIEW

Outsourcing is subcontracting a process, such as product design or manufacturing, to a third-party company or the practice of hiring an external third party to perform tasks, provide services, or produce goods that could be done in-house. It is often done to reduce costs, access specialized skills, or focus on core business functions.

The decision to pursue outsourcing can yield numerous benefits for a company. One of the most significant advantages is cost savings. By leveraging the lower labour costs often found in other regions or countries. Outsourcing enables a company to focus more intently on their core activities and strategic priorities. By delegating non-core functions to specialized service providers, companies can allocate resources more effectively and efficiently. Moreover, outsourcing provides access to expertise that may not be available in-house. This access to specialized skills and knowledge can enhance the quality and efficiency of operations. Furthermore, outsourcing offers scalability and flexibility, allowing companies to quickly adjust their operations in response to changing business needs or market

conditions. Outsourcing presents several challenges that companies must address to ensure successful partnership and outcomes. Communication barriers often arise due to differences in language, cultural norms, and time zones between the company and its outsourcing partners. These barriers can impede effective collaboration and coordination, leading to misunderstanding and delays in project delivery. Quality control poses another significant challenge, as maintaining consistent standards across outsourced tasks or services can be difficult without direct oversight. Ensuring that outsourcing partners adhere to the company's quality requirements and standards becomes crucial to prevent potential issues and maintain customer satisfaction.

In essence, the organisation is making a decision to send certain parts of the business out to a provider whose "core competency" is that part of the business.

Outsourcing, particularly in the realm of Human Resources Outsourcing (HRO), involves applying various business methodologies and strategies to innovate new activities or processes. This often entails a radical redesign to produce valuable outcomes for end users, such as customers or employees.

#### **BPO :-**

Business Process Outsourcing (BPO) operates on the principles of re-engineering, coupled with the delegation and oversight of processes to an external vendor on behalf of management.

BPOs have traditionally targeted transactional processes that can be clearly defined and scaled, making them easily transferable to third-party ownership with specialized expertise. Until recently, IT system management dominated the outsourcing market. There's ongoing deliberation over which business processes are 'core' to organizations, with non-core or peripheral activities typically outsourced.



HR process outsourcing gained traction in the late 1990s, initially led by firms specializing in IT outsourcing in the US, such as ACS, EDS, and Accenture. Many transactional HR functions have transitioned to third-party providers, with electronic delivery, or 'e-HR', becoming increasingly prevalent. Routine HR administration, like payroll and benefits management, is commonly outsourced to capitalize on economies of scale and advanced ERP solutions. Intense competition among HRO providers has driven down prices.

Clients benefit from cost reductions, service enhancements, technological advancements, and improved agility in response to business changes.

BPO is not a new management strategy but has garnered increased attention due to its potential economic and strategic impact. Typical services provided by HR outsourcing firms include overseeing organizational structures, managing staffing requirements, recruitment, training and development, goal tracking, employee and manager training, benefits administration, and employee orientation programs.

As of 2008, approximately 0.7 million people were employed in the outsourcing sector. The global expenditure on BPO was estimated at \$234 billion in 2005, with HR outsourcing accounting for \$67 billion, or 29% of the total. Indian companies earned \$3.6 billion from IT-enabled services in 2004, with HRO contributing just 2% or \$70 million of that revenue.

HR Business Process Outsourcing (HR BPO) refers to the delegation of HR activities to external providers who possess specialized domain knowledge. Originating from the United States, HR outsourcing has become a prominent administrative practice. One of the pioneering companies in this field is Secova eServices, founded by V Chandrasekharan and Venkat Tadanki in Chennai.

HR BPO encompasses various activities, including payroll management, training, staffing, benefits administration, travel and expenses management, retirement and benefits planning, risk management, and compensation consulting. In the US, HR outsourcing constitutes a substantial portion of the outsourcing industry, accounting for approximately 29-30% of the market.

There are different types of HR outsourcing arrangements:

1. Discrete Services : Involves outsourcing specific elements or high-volume repetitive functions of HR processes to third-party administrators. Examples include annual open enrollment processes, flexible spending accounts, or employee background checks.
2. Multi-Process Services : This entails outsourcing complete HR processes, such as health and welfare benefits administration or retirement plan management, to a third-party provider. It's also known as blended services outsourcing.
3. Total HR Outsourcing : Represents the comprehensive transfer of most HR services, including recruitment, payroll, HRIS (Human Resources Information System), benefits, compensation, and communication, to a third-party provider. However, internal HR executive management typically remains within the organization, along with strategic planning responsibilities related to HR functions.

### 3. OBJECTIVE & METHODOLOGY

#### PROBLEM STATEMENT

The primary inquiry of this research is to ascertain whether IT organizations, which have opted to outsource their HR processes to external service providers, perceive the resulting services as sufficiently relevant to enhance their overall effectiveness.

#### RESEARCH DESIGN

This study adopts an exploratory approach. Data collection was conducted among employees of prominent IT sector organizations, including Anix Systems Pvt Ltd., LGElectronics, Codinix, Genpact all of which have or haven't outsourced certain HR services. Utilizing a questionnaire and conducting interviews across various departments and hierarchical levels, the study assessed employee perceptions on specific parameters to gauge the effectiveness of HR outsourcing services. Subsequently, the collected data was analyzed .

#### RESEARCH INSTRUMENT

Structured questions formed the basis of the survey, divided into several segments focusing on key parameters such as Quality of Service Providers, Cost Factors, Speed Factors, Data Security Factors, Productivity Factors, and the overall effectiveness of HR outsourcing across various dimensions.

### 4. DATA COLLECTION METHOD

Both primary and secondary data were utilized for this study:

**PRIMARY DATA COLLECTION:** Primary data was gathered through a sample survey distributed to HR managers, executives and employees within Anix, Genpact, LG Electronics, Codinix Technology Inc . The responses were analyzed to identify patterns and formulate potential solutions addressing the research problem.

**SECONDARY DATA COLLECTION:** Extensive secondary data, including articles, journals, and previous research studies, were examined to identify prevalent trends in HR outsourcing within the IT industry in India. This secondary data aided in identifying key parameters for further exploration and informed the design of the questionnaire.

**SAMPLE SIZE-** A total of 44 employees across the four IT sector companies—Anix, Genpact, LG Electronics, Codinix Technology Inc.—comprised the sample size for this study.

**SAMPLING PROCEDURE-** Random sampling was employed, with the questionnaire distributed either in person or via WhatsApp to selected employees. Responses were collected within 1-2 days from the distribution date.

#### OVERALL ANALYSIS OF DATA-

- How familiar are you with the concept of HR outsourcing in the IT Industry?
- SOMEWHAT FAMILIAR ( 36.4)
- Based on your understanding, what are the primary reasons companied in the IT Industry outsource HR functions?
- SCALABILITY AND FLEXIBILITY ( 29.5)
- Have you personally experienced or observed HR Outsourcing in any IT- related organization?
- BOTH YES/ NO (39.5)
- How effective do you believe HR Outsourcing is for companies in the IT Industry?
- INEFFECTIVE (29.5%)
- What specific HR functions do you think are most commonly outsourced by IT companies?
- TRAINING & DEVELOPMENT (36.4%)
- In your opinion, what are the potential drawbacks or challenges of HR Outsourcing for IT companies?
- DEPENDENCY OF EXTERNAL VENDORS ( 36.4%)
- Would you consider a career in HR outsourcing or consulting for IT companies?
- MAYBE ( 53.5%)
- In your opinion, what factors should IT Companies consider when selecting an HR outsourcing provider?
- COMPATIBILITY WITH COMPANY CULTURE (50%)
- How do you think advancements in technology and automation such as AI and ML, will shape the future of HR outsourcing in the IT Industry?
- LEADS TO JOB DISPLACEMENT ( 43.2%)
- Overall, Do you think HR Outsourcing is a viable strategy for IT companies to considers?
- YES (56.8%)

#### 5. FINDING OF THE ABOVE DATA

- ✓ There is a moderate familiarity with HR outsourcing in the IT industry.
- ✓ Scalability and Flexibility are perceived as primary reasons for outsourcing HR functions.
- ✓ There's mixed level of personal experience or observation with HR Outsourcing in IT- related organisations.
- ✓ There's a belief that HR outsourcing is somewhat ineffective.
- ✓ Training and Development are seen as the most commonly outsourced HR functions by IT companies.
- ✓ Dependency on external vendors is perceived as a significant drawback or challenge of HR outsourcing for IT companies.
- ✓ There's a possibility of considering a career in HR outsourcing or consulting for IT companies.
- ✓ Compatibility with company culture is considered a crucial factor when selecting and HR Outsourcing providers.
- ✓ Advancements in technology and automation, such as ML and AI are expected to lead to job displacement in HR outsourcing.
- ✓ Overall, HR outsourcing is seen as a viable strategy for IT Companies.

#### 6. CONCLUSION

- ✓ The data indicates that while there is a moderate level of familiarity with HR outsourcing in the IT industry, a significant portion of respondents have personally experienced or observed it in IT- related organisations. This suggests that HR outsourcing is not a novel concept within the industry and has been implemented to some extend by various companies.
- ✓ Scalability and flexibility emerge as the primary drivers for companies in the IT industry to outsource HR functions. This aligns with the dynamic nature of the IT sector, where businesses often experience fluctuations in workforce demands due to project- based work and evolving technological landscapes.
- ✓ Training and development are identified as the most commonly outsourced HR functions by IT companies. This highlights the importance placed on continuous learning and skill development within the industry, as well as the recognition of specialized expertise that external providers can offer in this area.
- ✓ Despite the benefits of scalability and flexibility, there is an notable perception of ineffectiveness associated with HR outsourcing among some respondents. Concerns about dependency on external vendors also raise challenges, indicating a need for greater transparency, accountability, and control in outsourcing arrangements.
- ✓ While there is interest among respondents in considering careers in HR outsourcing or consulting for IT companies, there are also concerns about potential job displacement resulting from advancements in technology

such as ML& AI . This reflects a broader apprehension within the workforce about the impact of automation on traditional job roles.

- ✓ Compatibility with company culture is identified as a critical factor for IT companies when selecting an HR outsourcing providers. This underscores the importance of alignment between the values, practices, and goals of the outsourcing provider and the client organisation to ensure successful collaboration and integration.
- ✓ Advancements in technology and automation, such as AI&ML are anticipated to shape the future of HR outsourcing in the IT industry. While these technologies offer opportunities for streamlining HR processes and enhancing decision- making, they also raise concerns about job displacement and need for upskilling and reskilling initiatives.
- ✓ Despite the challenges and concerns identified, the majority of respondents still consider HR outsourcing to be a viable strategy for IT companies. This suggests that, when implemented effectively and strategically, HR outsourcing can indeed offer valuable benefits such as cost savings, access to specialized expertise, and enhanced flexibility.

## 7. REFERENCES

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- [6] "Outsourcing HR: A Practical Guide" by Ken Lawson

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